



## Project Fact Sheet

### Solar Process Heat (SO-PRO)



#### Main Information

<b>Key Action:</b>	CIP-IEE-PROMO-P
<b>Project coordinator</b>	O.Ö. Energiesparverband, Upper Austria <a href="mailto:office@esv.or.at">office@esv.or.at</a> , <a href="http://www.esv.or.at">www.esv.or.at</a> +43-732-7720-14380
<b>Contact person name:</b>	Christiane EGGER
<b>Contact person phone:</b>	+43-732-7720-14382
<b>Contact person email:</b>	<a href="mailto:Christiane.egger@esv.or.at">Christiane.egger@esv.or.at</a>
<b>Project's Partners</b>	ESV - O.Ö. Energiesparverband, Austria/Upper Austria ESCAN, Spain/Regions of Castillas y Madrid ECCB - Energy Centre České Budějovice, Czech Republic/South Bohemia GERTEC, Germany/North-Rhine Westphalia SAENA - Sächsische Energieagentur, Germany/Saxony ENERGAP - Energy Agency of Podravje, Slovenia/Maribor region ISE - Fraunhofer Institute for Solar Energy Systems
<b>Project's website:</b>	<a href="http://www.solar-process-heat.eu">www.solar-process-heat.eu</a>
<b>Benefits:</b>	The project started a market development process on solar process heat in 6 European regions which supports the EU renewable energy targets and the competitiveness of the European industry
<b>Keywords:</b>	Solar thermal, process heat, industry
<b>Duration:</b>	01/06/2009 – 30/09/2011
<b>Budget:</b>	903,545 Euro (EU contribution 75%)
<b>Contract number:</b>	IEE/08/425/SI2.528532

## Summary

In principle, there is an enormous potential for using solar thermal systems in industry: about 30% of the total industrial heat demand is at temperature levels below 100°C which can be provided with commercially available solar thermal collectors. However, the market in Europe and globally is very much in its infancy - a few hundred installations exist.

The main objective of the SO-PRO project was to trigger the starting up of markets for low temperature solar process heat in 6 European regions: Upper Austria, Regions of Castillas y Madrid/Spain, South Bohemia/Czech Republic, North-Rhine Westphalia and Saxony/Germany, Podravje region/Slovenia.

The following approach was used:

- bringing together know-how from industrial processes, solar thermal and regional market development
- trans-sectoral approach (not limited to specific industrial sectors/branches)
- carrying out targeted awareness raising and information activities
- identifying and supporting pilot projects

## Project's results (max. 500 characters per bulletpoint)

<b>Result 1</b>	<ul style="list-style-type: none"><li>• a learning and market development process was started in the 6 project regions</li><li>• stakeholders in the project regions met for the first time to discuss solar process heat</li><li>• there are commitments to continue the training courses in all project regions</li><li>• the tools developed within the project were found to be very useful by the stakeholders</li><li>• project partners will continue the cooperation, the first step is establishing an informal network "Solar Process Heat Network Europe"</li></ul>
<b>Result 2</b>	Quantitative results include: <ul style="list-style-type: none"><li>• 173 persons trained</li><li>• 1,684 participants in project events</li><li>• 9 pilot project triggered</li><li>• 18 companies in the project regions now present solar process heat on their website as a business field</li><li>• 168 press articles</li><li>• targeted mailings to more than 7,500 stakeholders</li><li>• 21 professionally designed publications in 5 languages</li></ul>
<b>Result 3</b>	Tools to support market development of solar process heat: <ul style="list-style-type: none"><li>• self-assessment checklists to make a first preliminary analysis whether solar process heat could be an option for a company with "K.O." and "OK" criteria</li><li>• planning guidelines "Solar Process Heat Generation: Guide to Solar Thermal System Design for Selected Industrial Processes" (processes included: heating of hot water for washing or cleaning, heating of make-up water for steam networks, heating of industrial baths or vessels, convective drying with hot air)</li><li>• tools available in English, German, Spanish, Czech, Slovene</li></ul>

<b>Result 4</b>	<p>Very good response to the project from stakeholders across Europe</p> <ul style="list-style-type: none"> <li>• well-attended international events organised within the So-Pro project</li> <li>• successful co-operation with ESTIF and Global Solar Thermal, articles were placed in a number of important international magazines</li> <li>• project partners were invited to present So-Pro at a number of major international conferences (ESTEC 2011 conference, the Intersolar 2011 conference and the Solar World Congress 2011).</li> <li>• So-Pro results will actively be used in the new IEA Task 49 "Solar Process Heat for Production and Advanced Applications".</li> </ul>
-----------------	--

## Lessons learnt

<b>Lesson 1</b>	<p><u>Economic viability:</u></p> <p>The main challenge in the implementation of solar process heat projects lies in the economic viability. It is more likely if:</p> <ul style="list-style-type: none"> <li>• low temperature process heat is required during the warmer months, best below 50°C (except if for pre-heating water)</li> <li>• no waste heat from other processes can be used</li> <li>• heating oil is the main fuel</li> <li>• dedicated funding schemes are available</li> </ul>
<b>Lesson 2</b>	<p><u>Knowledge and information levels:</u></p> <ul style="list-style-type: none"> <li>• in all regions, the level of knowledge about solar process across the value chain was even lower than expected</li> <li>• a double approach was necessary: general awareness raising to spark a first interest in the subject as well as specific information tailored to the needs of the target groups (training, technical advice, funding information etc.)</li> <li>• continuous awareness raising activities and targeted information are needed</li> <li>• it is important to continue to pin-point applications where solar process heat is economically feasible today</li> </ul>
<b>Lesson 3</b>	<p><u>Policy support</u></p> <p>Substantial policy support is needed to allow solar process heat to deliver its full potential in economic and environmental terms, most important instruments are:</p> <ul style="list-style-type: none"> <li>• including solar process heat in national and regional renewable action plans and policies</li> <li>• R &amp; D support</li> <li>• support to dissemination on European/national/regional levels</li> <li>• dedicated financial support on national and regional levels through well-designed programmes, possibly also from existing programmes that support energy efficiency measures in industry</li> </ul>

Last updated: 28.11.2011